

In the fall of 1950 additional storage space was added for dimension storage by building a second deck along the side of the new building and connecting the original shed. This gave us approximately 100 one in. ft. of deck space 16 ft. deep under cover of the original roof. We also put in a new sidewalk and drive of Amosite to replace old flagstone walks. Total cost of both projects approximated \$1000.00.

The old roof on the only original building was giving trouble and instead of replacing we removed the gable roof and constructed a shed roof, throwing the water to the rear of our yard and leaving the open space in much better condition. This was done in 1952 at an expense of about \$1000.00.

Mr. Williams is working to have two or three afternoons a week travel to Green, Gilford and McDonough. It has been successful and will develop real business.

Mr. Williams has joined the Rotary Club and is taking an active part in all Oxford community work.

Owing to the growth of the business and increase in types and design of building materials it is felt that in the not too distant future more storage space and shed space will be needed. With this in mind negotiations were opened with a Mr. John Eder of New Rochelle, N.Y. to purchase the former Gulf property which comprises a corner lot of approximately 3/4 acre adjacent to our present buildings. No agreement was reached but it is hoped that someday this property may be added to our present yard.

Mr. Holden was successful and our arrangement with him was that he move to Oxford. This his family did not like so he severed his connection with us on June 15th, 1950. Mr. Moxley sent Thomas McConnell from Norwich to take over in Mr. Holden's place during the balance of June.

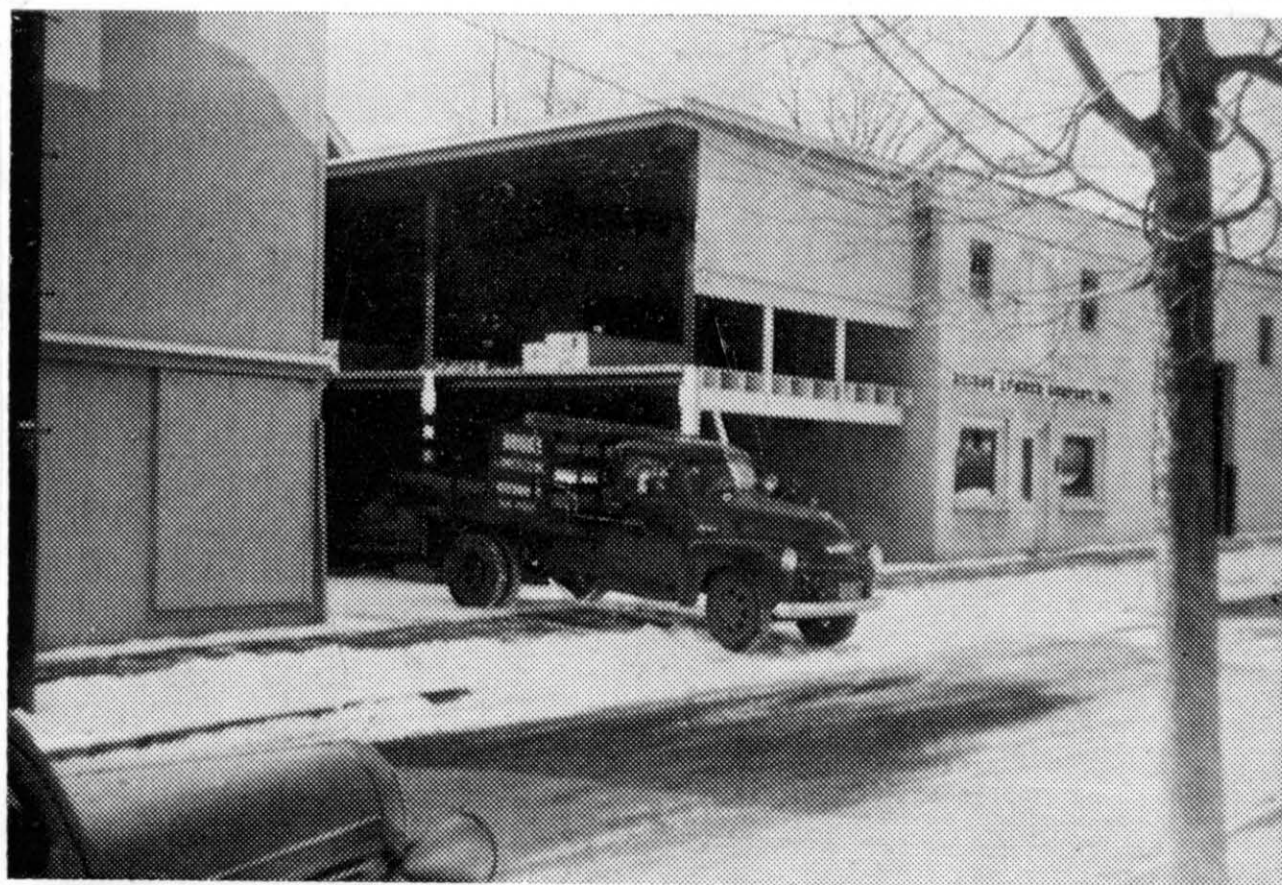
On July 1st Mr. Hubert Williams who had been Mr. Snyder's assistant at Sharon Springs for 7 years was placed in charge. He and his family moved to Oxford on September 1st, 1950.

Mr. Frank Bassett was assistant to both Mr. Holden and Mr. Williams, and retired April 1st, 1951. Mr. Paul Owens, a graduate of Syracuse School of Forestry, was employed as assistant and was very satisfactory. He remained until drafted on March 1st, 1952. We hope to have him with the company at some future day.

Paul was succeeded by Clarence Edwards on March 12, 1952, who is with us and doing a fine job.



Hubert Williams



We do not have a truck in Oxford, but our deliveries are handled by Elmer "Barney" Gere. This has proved a very satisfactory plan.

Below are a few pictures of scenes about the Oxford yard.



Plans for the future to improve the yard include a new sidewalk in front of the entire building and covering our interior driveway, which is at present, with a permanent solid surface.

There is a vacant lot available at rear of our main building and extending to State Street. This is now owned by the Threatre Co. Thinking that at sometime we may need to purchase this lot we placed a concrete girder in the back wall so that the opening could be made with the least possible trouble.

During 1953 we have placed 4 signs on the principal roads to Oxford.



OXFORD

On February 15th, 1957 Mr. James Doughty was made Vice-President and Manager of our Oxford Yard. He succeeded Mr. Hubert Williams, who was transferred to the new yard at Palatine Bridge.



Mr. Doughty is a graduate of Hartwick College, with an Army experience in the Eastern Theater and Korea.

Jim came with us in our Oneonta Yard as salesman and buyer in October, 1951. His work in Oneonta was most successful and we were pleased at this opportunity for his advancement. His outside activities were with the Kiwanis Club and Junior Chamber of Commerce.

Since Jim's arrival in Oxford, he has taken an active interest in all community affairs, and has become an active member of Rotary Club.

OXFORD
1960

In 1958, we purchased the vacant corner lot which adjoins our property for back taxes. This lot was originally used as a gas station and it was necessary to demolish the station and clear the land. The lot is approximately 65 x 110' and it was badly needed for extra storage.

In October 1959, we employed Bernard F. Tracy, our local contractor and the man who erected our original building, to erect the dimension shed. The new shed was attached to the rear of the original Church Lumber Company building, thus saving the cost of one wall. This shed, with the 2 foot overhang, was 20 x 65' and the end facing Taylor Street was left open so that 24' stock could easily be stored. This was erected at an approximate cost of \$1,200.00.

The lower half of the lot was of little present value to us and the village of Oxford agreed to rent this for the use of a twelve-car parking lot. This added parking relieves the congestion in front of the stores at the park, and it also relieves us of responsibility of about 130' of sidewalk. Prints give a good idea of the new shed and the sign which is easily seen from the main street.



1957

During January 1957 negotiations were begun for the purchase of the Lumber business of Brooks Gray located at Palatine Bridge, N. Y.

Mr. Gray
was inter-
ested in sel-
ling his
lumber
merchandise
and renting
his yard.
After Satis-
factory ar-
rangement
had been
made we
contacted



Flume & Fuller

office

who have

conducted a successful Feed and Lumber business in Palatine Bridge. They were willing to sell their stock of building materials and rent their shed in which lumber was stored. This was a satisfactory arrangement and purchased.

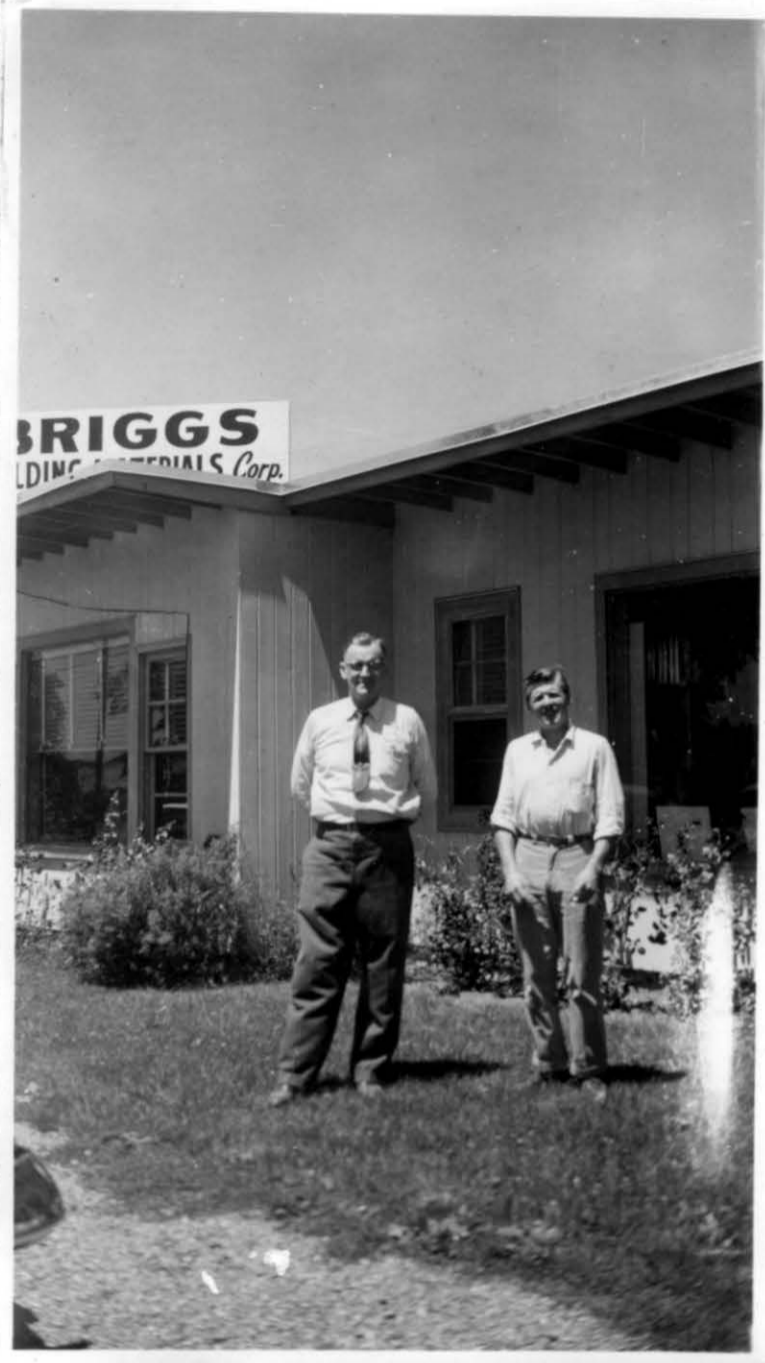
On March 1st
Building Supply
organized and
the Brooks Gray
began business.
and Fuller is
Gray site as

Mr. Hubert
Williams was
moved from our
Oxford Store
and became
manager with



Hubert Williams

the stock was
1957 the Briggs
Corporation was
they took over
stock and site and
The stock of Flume
being moved to the
needed.
Williams was moved
Oxford Store
manager with



Williams & Elliott

Robert Elliott as assistant.

The officers of the company are Duncan Briggs, President, John Tobey, Vice President, and Hubert Williams, Secretary and Treasurer.

Palatine Bridge is located on the Mohawk River directly across from Canajoharie. It is 4 miles from Fort Plain, 4 miles from Nelliston, 10 from St. Johnsville, 5 from Sprakers, 5 from Stone Arabia, and 12 from Fultonville.

The Briggs yard will be the largest and best equipped in the area and will service a population of about 15,000 people.



trucks



part of yard

OXFORD - 1963

Mr. James Doughty who was manager of the Oxford Yard for the past five years was transferred to our new yard at Greene, New York.

On March 15, 1963 Mr. Harry Charles who has been Assistant Manager at Oxford for the past seven years has taken over the management of the Oxford Yard.

Mr. Charles has been elected Vice President of the Briggs Lumber Company, Inc.

Harry Charles, Jr., who has been employed at the Oxford yard for six and one-half years, will become manager in Oxford. Born in Norwich, he is a graduate of Norwich High School. He is married to the former Janice Jones of Norwich. They have two sons, ages 8 and 6.

Mr. Charles is a veteran of four years in the United States Air Force, with which he served in the United States and Alaska as a weapons specialist. He is a member of the Oxford Fire Department.



NEW MANAGER of the Briggs Lumber Company store in Oxford is Harry Charles.



In November 1962 the Allen boys approached us regarding the purchase of the Chenango Valley Mills lumber yard at Greene, New York. This was formerly owned by Mr. Arthur Allen who passed away in 1959. The yard has been managed by Mr. Roger Allen since his father's passing.

After many phone calls and meetings at Greene, Norwich and Oxford which were attended by Duncan Briggs, John Tobey our Afton Manager, James Doughty our Oxford Manager and Donald Smith our Norwich Manager who represented the Briggs Lumber Company and Mr. Roger Allen representing the Chenango Valley Mills, Inc. a contract was made and signed for the purchase of the Greene real estate and merchandise.

In the agreement the Briggs Lumber Company, Inc. were to take over on March 15, 1963. Inventory was taken and the yard turned over to the Briggs Lumber Company, Inc. on March 15, 1963.

Mr. James Doughty who for four years has been our Oxford manager becomes the new manager at Greene.

On March 23, 1963 a managers meeting was held at the new Greene yard and all the group were pleased with the tenth lumber yard in our chain. We are showing newspaper reports of the take over.

Briggs Buys CVM; James Doughty Of Oxford Named Store Manager

GREENE—Briggs Lumber Company, Inc., has purchased Chenango Valley Mills, Inc., from the Allen family of Greene, effective March 11, according to Duncan Briggs, secretary - treasurer. The firm has purchased the business and real estate, and will operate a complete building supply outlet under the name of Briggs Lumber Company, Inc., continuing the same fine service offered by Chenango Valley Mills.

Briggs Lumber Company is a retail lumber and building material business, over 80 years old, with seven lumber yards in the central New York State area. Headquarters for the firm is in Oneonta, with outlets at Oxford, Norwich, Afton, Roxbury, Cobleskill and Sharon Springs; and affiliates at Palatine Bridge and Dimock, Pa.

James Doughty, who is currently manager for the company in Oxford, will become manager of the new Greene store.

Mr. Doughty, a native of Liberty, began work for Briggs in Oneonta. He came to Oxford six years ago. He graduated from Hartwick College. He is a veteran of World War II and the Korean War, having served with the 8th Army. He is a member of Oxford Rotary Club and the Oxford Fire Department.



JAMES DOUGHTY will serve as manager of the Briggs Lumber Company's new Greene outlet, formerly Chenango Valley Mills.

**PALATINE BRIDGE
1959**

During the year we erected a storage building 50 x 112' with an inside height of 14'. This was post free and the rough trusses were assembled on our property from engineering plans of Weyerhaeuser. Two 16' overhead doors were used on opposite sides and the floor was blacktopped.

The pictures shown of the interior showed the decks that were constructed by our own men. The complete lack of loss from damaged materials and the many favorable customer comments, make this building well worth the effort and the investment.



(Interior)



(Exterior)

1959
DIMOCK, PENNSYLVANIA

During 1959 Duncan Briggs with six of our managers began looking to purchase a new lumber yard.

After much discussion and many inspections, they purchased of Mr. Ernest Benninger the real estate stock and good will of the Benninger Lumber Company at Dimock, Pennsylvania.

The Benninger yard was started in 1927 and has been continually in the family since that time. The yard is located at Dimock, Pennsylvania, one half mile off Route #29. The yard is well kept and the sheds and buildings are well painted. There is a storage warehouse with a switch on the D.L.& W. Railroad.



(Office)



(Part of the Storage Shed)

The Briggs Lumber Company of Dimock, Pennsylvania was incorporated. Opposite is a snap of the incorporators.

Front row, left to right: Don Smith of Norwich; Hube Williams of Palatine Bridge; Fred Walpole of Roxbury. Back row, left to right: Joe Buckley of Cobleskill; John Tobey of Afton; Duncan Briggs of Oneonta; James Doughty of Oxford.



Mr. Fred Walpole, formerly manager of our Roxbury yard, is the Dimock Manager.



(Mr. Fred Walpole)

The officers were elected as follows: Duncan S. Briggs, President; John Tobey, Vice President; Fred Walpole, Secretary and Treasurer; Joseph Buckley, James Doughty and Donald Smith with the officers are directors.

The new company took over the yard on January 16, 1960.

Oneonta Star 5
Mon., Jan. 18, 1960

Former Oneontan To Manage New Briggs Yards

The Benninger Lumber Co. yard in Dimock, Pa., will officially come under the ownership and management of the Briggs Lumber Co., with home offices in Oneonta, at ceremonies in Pennsylvania this morning.

Representing the Briggs Lumber Co. will be Duncan Briggs to accept the transfer of ownership from Ernest Benninger. The new facility brings to nine the total yards owned by the Briggs Lumber Co.

Frederick Walpole has been named secretary-treasurer and general manager of the yard to be operated by the local concern. Mr. Walpole is the former manager of the Roxbury yard

and one-time resident of Oneonta for ten years. Mrs. Walpole is the daughter of Mr. and Mrs. Edward Shimers, 5 East Center St.

James Doughtery, whose father is employed by New York State Electric and Gas Corp. in Oneonta, has been named vice-president of the Dimrock yard.

THE FUTURE FOR SMALL YARDS

(1) Location of yards. At one time we thought it was advisable to have yard locations on R. R. switch. Trucks and fine roads have made this unnecessary. The cost of large switch properties makes their use for yards inadvisable.

If possible, locate on good roads with large space. Parking space is very necessary. Main Street locations are not worth the expense.

(2) One price yards, in our belief, will be most successful. This is not, and never will be, universal, but the amount of trouble and dissatisfaction coming from discounts to a selected few will bring more and more dealers to a one price plan.

(3) Closer affiliation between yards when not too competitive. The future may bring more financial interest in other yards. The reserve yard may take on even greater meaning.

(4) We believe the trend toward lumber stores carrying items that need service, like plumbing, heating and wiring, will lessen. Our reasoning is that any department that will show a profit must have a competent man in charge, and few country yards can afford men of this type. Hardware will be largely builders. Paint--less yards will handle, as it is a poor profit item on account of lack of volume.

(5) Insulation. There are too many different kinds, and every effort must be made to reduce the overlapping items. It is profitable.

(6) Roofing. Again much overlapping in stock. We would advocate one brand, and just as few colors and weights as possible.

(7) Brick. Necessary, but poor profit and high cost item.

(8) Sewar Pipe and Drain Tile. Good items but only 4" in stock.

(9) Flues. Only 8x 8 and 8 x 12 stock. In order to get right price, must be purchased in cars not mixed with sewar pipe.

Cinder chimney blocks in 8 x 8 and 8 x 12 are a good item and sell flues.

(10) Advertising - 1% of sales as a rule of thumb.

OUR MEN IN THE WAR EFFORT

OUR MEN IN THE WAR

On April 17, 1937, Burnard Page came as an assistant to Mr. Tobey at Afton. His development was rapid and it was a great loss to us that in 1941 he was drafted.



Burnard Page
bomb sites in both Japan and China. A memorial service was conducted for him in Afton December 4, 1945. He had five brothers and one sister, all of whom are still living, as well as his mother and father. His father has worked for us for the past three or four years.

Burnard had definite managerial ability and his passing was a distinct business as well as personal loss to all with whom he was associated.

Burnard was born in Greene, New York, June 12th, 1918, moved to Afton when quite young, attended and graduated from Afton Central School. He graduated 1st Sergeant from advanced flying school March 13th, 1943.

I think he piloted both B17 and B29, but it was on B29 he was flying over China when shot down November 11, 1944. He flew bomber missions to



Kenneth Ward Moxley

Kenneth Ward Moxley was born May 10, 1924, in Oneonta. He graduated from Norwich High School in June, 1941, and entered Syracuse University that September. In September, 1942, he enlisted in the Army Reserve and was called March 8, 1943, and sent to Fort Dix. He was put in the Administrative Section of the Air Corps and sent to Miami Beach for basic training. In May he was sent to Ft. Collins, Colorado, to study the Administrative course. In August he joined the A.S.T.P. and was sent to the University of Delaware. In April he was transferred to the Infantry and sent to Camp Carson, Colorado, for 17 weeks. He was then sent to Camp Kilmer for embarkation, on August 26, 1944, and sent to France about September 1st.

He was killed in action in Belgium October 26th, 1944. Ken was employed at our Norwich yard during vacations and his interest and association with his father made him a definite possibility to continue indefinitely with our company. His passing was a distinct loss to us.

Mr. Duncan Briggs, our Vice President and Manager of our Oneonta yard, volunteered in the Navy in March 1943, accepted May 8, 1943 as a Lieutenant Junior Grade and was called for service July 3, 1943.

After one months training at Babson Park he was sent to Bremerton Navy Yard in Washington. Immediately assigned to South Pacific and located at Gamadodo, Milne Bay, New Guinea. He served there one year as operations officer and shipping officer having charge of loading and unloading supply ships.

From September 1944 to July 25 he was stationed at Brisbon, Australia as packing and assembly officer having in charge a box factory.

Promoted to Lieutenant Senior Grade in November 1944. On his return to the States he was stationed at the Charleston Navy Yard as assistant to the supply officer.

He was detached from active duty in November 20, 1945 and remained in the reserve until his resignation was accepted August 28, 1951.



Duncan S. Briggs



Glenford Charles Sprague was born in Hardenburg, New York, January 21, 1911.

He entered service July 16, 1942, in Enlisted Reserve Corps, went in active duty October 8, 1943, at Brooks Field, San Antonio, Texas. He signed up to take air gunnery training and was sent to Lowery Field, Denver, Colorado, to an administrative school, then to Avon Park, Florida, where he was in base

Glenford Charles Sprague

operations and flight control for the duration with 325 A.A.F. Base unit of 88th heavy bombardment training group. Discharged February 16, 1946, with rating of Sergeant.

Glenford was our yard foreman before and after leaving the service. He was capable and well liked by our employees. We regretted his leaving to form the Sprague Coal Company in Oneonta.